

**THE SOUTH COUNTY RECAP OF TOTAL SALES (JUNE ONLY)****(All of Santa Barbara Sales. Does not include Ventura & Santa Ynez)**

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change	Sales Over 1 Million
Jun-10	144	-20%	\$986,928	4%	\$687,500	-2%	36
Jun-09	158	25%	\$950,763	-39%	\$700,000	-26%	39
Jun-08	126	-20%	\$1,564,009	-9%	\$947,000	-20%	56
Jun-07	157	-5%	\$1,722,937	11%	\$1,179,000	14%	96
Jun-06	165	-35%	\$1,550,243	-5%	\$1,030,000	3%	72
Jun-05	252	-4%	\$1,623,809	18%	\$1,000,000	11%	128
Jun-04	263	23%	\$1,373,005	47%	\$900,000	36%	95
Jun-03	213		\$932,617		\$663,000		60

**>> SANTA BARBARA**

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
10-Jun	80	4%	\$905,690	13%	\$665,000	-7%
9-Jun	77	22%	\$801,006	-29%	\$715,000	-18%
8-Jun	63	-27%	\$1,130,494	-32%	\$875,000	-28%
7-Jun	86	4%	\$1,657,390	38%	\$1,212,500	11%
6-Jun	83	-35%	\$1,203,114	-27%	\$1,090,000	12%
5-Jun	127	17%	\$1,639,094	37%	\$970,000	5%
4-Jun	109	8%	\$1,194,417	20%	\$925,000	37%
3-Jun	101		\$993,123		\$675,000	

**>> MONTECITO**

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
10-Jun	15	-6%	\$2,412,800	-29%	\$2,300,000	-12%
8-Jun	16	-20%	\$3,395,938	-3%	\$2,600,250	-14%
7-Jun	20	11%	\$3,499,650	-3%	\$3,030,000	38%
6-Jun	18	-38%	\$3,624,646	33%	\$2,200,000	-12%
5-Jun	29	-12%	\$2,734,880	-9%	\$2,500,000	19%
4-Jun	33	43%	\$3,008,695	81%	\$2,095,000	50%
3-Jun	23		\$1,666,782		\$1,400,000	

<b>&gt;&gt; HOPE RANCH</b>						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
10-Jun	<b>NO SALES REPORTED</b>					
9-Jun	2	-50%	\$4,892,000	32%	\$4,892,000	26%
8-Jun	4	0%	\$3,705,500	18%	\$3,872,500	34%
7-Jun	4	100%	\$3,146,250	-17%	\$2,900,000	-23%
6-Jun	2	0%	\$3,790,000	-11%	\$3,790,000	60%
5-Jun	2		\$4,249,000		\$2,361,500	
4-Jun	<b>NO SALES REPORTED</b>					
<b>&gt;&gt; GOLETA</b>						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
10-Jun	34	-26%	\$733,647	8%	\$677,500	7%
9-Jun	46	48%	\$682,304	-25%	\$635,000	-14%
8-Jun	31	-9%	\$909,935	-8%	\$735,000	-12%
7-Jun	34	-21%	\$985,662	14%	\$837,500	-4%
6-Jun	43	-26%	\$862,721	-9%	\$875,000	-4%
5-Jun	58	-32%	\$951,836	14%	\$915,000	8%
4-Jun	85	35%	\$838,082	23%	\$845,000	35%
3-Jun	63		\$679,880		\$625,000	
<b>&gt;&gt; CARPINTERIA</b>						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
10-Jun	14	-7%	\$562,704	-9%	\$397,500	-28%
9-Jun	15	150%	\$621,733	-30%	\$555,000	-9%
8-Jun	6	-50%	\$886,500	-3%	\$610,000	-8%
7-Jun	12	0%	\$914,667	-46%	\$662,000	-36%
6-Jun	12	-40%	\$1,690,617	28%	\$1,039,500	12%
5-Jun	20	18%	\$1,316,850	71%	\$925,000	32%
4-Jun	17	-15%	\$772,088	37%	\$700,000	21%
3-Jun	20		\$563,350		\$579,750	
<b>&gt;&gt; SUMMERLAND</b>						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
10-Jun	1	0%	\$650,000	-55%	\$650,000	-55%
9-Jun	1	-80%	\$1,450,000		\$1,450,000	-22%
8-Jun	5	NA	\$4,232,000	NA	\$1,850,000	NA
7-Jun	<b>NO SALES REPORTED</b>					
6-Jun	4	-43%	\$5,702,500	138%	\$3,205,000	54%
5-Jun	7	-42%	\$2,398,214	-29%	\$2,075,000	58%
4-Jun	12	300%	\$3,386,875	145%	\$1,316,250	22%
3-Jun	3		\$1,383,833		\$1,076,500	